



Job Title: Director, Sector Services

Job Type: Full-time, Permanent

Location: Flexible – GTA preferred

Closing Date: December 9, 2022

About HSC

The Housing Services Corporation (HSC) is on a mission to build a strong and financially sustainable affordable social housing sector. Created by the Province of Ontario in 2002, HSC works directly with municipalities and housing providers to deliver business services that help sustain affordable housing assets, build sector capacity, manage sector risks and increase the supply of affordable housing.

Self-funded, entrepreneurial and ambitious, our small organization has been successful in attracting a dynamic team of bright individuals who are passionate about making a positive social impact. At HSC, we offer our staff the opportunity to contribute to socially responsible initiatives that focus on community building and sustainability. We also continuously work to build a more inclusive workplace that supports and celebrates the diverse backgrounds, perspectives, experiences, and abilities of our employees.

Job Description

HSC is seeking a senior leader from within the housing sector to play a role in both developing and delivering key sector services in the areas of asset and energy management and supporting the sector as it transforms under the new regulatory framework of the Housing Services Act.

Major Responsibilities

- Provide strategic development and operational implementation support to HSC as it adapts and expands its services to support the transformation of the community housing sector.
- Undertake direct delivery of business solutions services to address complex problems and recommend alternatives, including the writing Master Housing Plans, Housing and Homelessness Plans and Asset Revitalization Plans.
- Provide strategic leadership in stakeholder relations and business development, particularly as it relates to HSC's energy services portfolio
- Ensure energy programs are guided by sector's risk tolerance while providing competitive pricing and managed in accordance with requirements under the HSA
- Guide energy program design improvements and identify business opportunities linked to the sector's greenhouse gas reduction targets and municipal net-zero strategies impacting HSC's largest clients
- Lead the continued integration of HSC's energy service offerings and asset management programs



- Develop a strategy to maximize HSC-administered asset data for the betterment of the sector, including the creation of asset-based performance metrics.
- Remain informed of legislation and policies which impact upon community and affordable housing operations, as well as the delivery of HSC programs.
- Build and maintain effective working relationships with HSC clients, including Service Managers and District Social Service Administration Boards, Housing Providers and Local Housing Corporations across Ontario.
- Cultivate sector-based connections to facilitate collaboration and partnerships across the sector.
- Develop content and lead the presentation of reports to client Boards, Committees and Councils.
- Be comfortable speaking to and promoting all of HSC value-added service offerings.

Qualifications

- 10 years progressive experience in an executive or senior management capacity gained in the community housing sector.
- Demonstrated understanding of the Housing Services Act and associated regulations, as well as related Acts, such as the Residential Tenancies Act.
- Advanced understanding of relevant financial statements and concepts, key financial indicators and metrics is required, as well as a broad understanding of municipal procurement protocols and strategies.
- Ability to work collaborative and cooperatively with people of different perspectives and lived experiences.
- Excellent problem-solving and decision-making skills, with the ability to handle and resolve difficult situations in a professional manner.
- Excellent report-writing, communication (oral and written), presentation and facilitation skills.
- Proven track record of solid internal and external relationships and strong leadership capacity.
- Proficiency with a variety of computerized office systems, including MS Office (i.e., Word, Excel, PowerPoint, Outlook), database software packages, and digital meeting and collaboration tools.
- Ability to travel, as required, to attend offsite client meetings.

Experience and an understanding of housing operations of the Service Manager, District Social Services Administration Board or Local Housing Corporation are considered strong assets for this position.



Benefits and How to Apply

HSC's head office is in downtown Toronto, the office is friendly, informal, and modern. HSC offers a hybrid work environment that encourages a healthy work-life balance, as well as a compensation package which includes a generous benefits package and a defined benefit OMERS pension plan. This position can be based in the Greater Toronto Area.

As part of HSC's COVID-19 response, all job assessments and interviews will be conducted online. All HSC employees are required to be fully vaccinated as a condition of hire in accordance with the HSC Vaccination Policy.

HSC is committed to fostering a diverse, inclusive, equitable and accessible environment. If certain accommodations for disabilities are required, please contact humanresources@hscorp.ca and HSC will make all reasonable efforts to support the participation of all candidates.

HSC thanks all those who apply. However, only candidates selected for an interview will be contacted.

To learn more about HSC, visit our website at www.hscorp.ca

HSC is located on the traditional territory of the Mississaugas of the New Credit, the Wendat and the Anishnawbe Indigenous peoples.